

26/9/2016

Dear Customer

2016/17 SOIL MOISTURE MONITORING SEASON

Welcome to another season, we look forward to supplying your soil moisture data and irrigation recommendations again this year.

We plan to start soil moisture monitoring in the week commencing 17th October unless we get some significant rainfall in which case we would delay the start by a week. Our field technician's will be out and about be re-installing flow meters and rain gauges and checking all our systems the week commencing 10th October.

Ho Scorgie, Viv Patchett, Neville Patchett and Kaye Williams continue as your field technicians. Your technician will endeavour to make contact with you in the first couple of weeks, so keep an eye out for the Fruition signs on our vehicles.

Please take a look at our new and much improved website <u>www.fruition.net.nz</u> Your login details remain the same, simply follow the link from the weekly email that is automatically sent to you each time your reports are updated.

This season our rates are increasing a little - on average by 1.6 % per year (since the last change two years ago) to cover increasing costs.

If you would like any new sites, wish to make any changes to which sites we read for you or you would like to alter the strategy lines on your reports please let me know ASAP. If you have replaced irrigation systems or drip line please let me know so we can put your new setup in our software.

I look forward to a good growing season ahead and if you have any queries please do not hesitate to contact me.

Yours sincerely

Jim Mercer

Business Manager

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